

Message Text

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TO USDOC WASHDC
INFO SECSTATE WASHDC 6586

UNCLAS STOCKHOLM 0325

FOR: BIC/OED

E.O. 11652: N/A
TAGS: BTRA, SW
SUBJECT: COMMERCIAL PROGRAM: US VISIT OF MR. LENNART GYLLNER
AND MRS. AGNETA GYLLNER

1. A COMMERCIAL INVITATION HAS BEEN ISSUED TO MR. AND MRS. LENNART GYLLNER OF GYLLNERS JAKT OCH SPORT IMPORT, SOLHAGAVAGEN 41, S-163 52 SPANGA, SWEDEN.
2. MR. AND MRS. GYLLNER ARE INTERESTED IN AGENCY AGREEMENTS FOR HUNTING AND SPORTS EQUIPMENT INCLUDING WEAPONS, CLOTHING, TENTS, SLEEPING BAGS, LEATHER GOODS, AND FISHING EQUIPMENT.
3. THEY WILL BE STAYING AT PALMER HOUSE, 17 NORTH MICHIGAN AVENUE, CHICAGO, ILL., AND PLAN TO VISIT THE CHICAGO DISTRICT OFFICE BETWEEN FEBRUARY 5 AND 12. APPROPRIATE ASSISTANCE AND INFORMATION WOULD BE APPRECIATED.
4. THIS SMALL COMPANY WAS ESTABLISHED IN 1974 AND HAD A 1975 TURNOVER OF SKR. 100 THOUSAND. ITS SALES AREAS INCLUDE SWEDEN, NORWAY, AND FINLAND. MR. GYLLNER IS MANAGING DIRECTOR, AND KNOWN AS A CAPABLE BUSINESSMAN. SINCE THE FIRM WAS RECENTLY ESTABLISHED, HOWEVER, NORMAL BUSINESS PRECAUTIONS ARE RECOMMENDED.
STRAUSZ HUPE

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